

**Taconic IPA Chooses Healthvision to Build Connected Healthcare Community;
Physicians Trained and Live on System in less than 90 Days**

MID-HUDSON VALLEY, N.Y. -- Taconic IPA, the premier healthcare delivery network in the greater Hudson Valley, New York area today announced that it has chosen Healthvision, of Irving, Texas to build a Connected Healthcare Community (CHC) to connect hospitals, physicians, payers, pharmacies and other care providers. The Taconic IPA is comprised of more than 2300 physicians representing over 700,000 patients. The Connected Healthcare Community information infrastructure currently supports 1,400 users comprised of 350 physicians, four hospitals and one reference lab. Recognized by the Wall Street Journal as one of the first Connected Healthcare Communities of its kind, the Taconic IPA utilizes MedAllies, a technology enabling company, and has spearheaded this effort in the Mid-Hudson Valley to create a shared electronic health record that will provide caregivers easy access to a comprehensive patient record so that critical information is available when they need it.

Taconic and Healthvision set an aggressive timetable for the implementation and conversion of their existing users. They began the project on October 1, 2004 with the goal of having a full production system live by January 1, 2005. This unprecedented 90-day implementation process included the integration of four hospitals and one reference lab as well as the construction of a community portal, master person index, patient centric repository and eResults Management Software which includes consolidated patient results, viewing, transcription signing and secure health messaging.

"The system was production-ready as of December 1," said Dr. John Blair, MD and CEO of Taconic IPA. "More than 1,400 Taconic IPA users were trained and live by January 1, 2005 - this speed to integration is truly monumental and revolutionary."

Taconic chose Healthvision to undertake the conversion and construction of their data exchange because of Healthvision's track record of delivering similar systems in the past on time and on budget.

"Healthvision was an easy choice for us," said Blair. "Healthvision's depth of experience and the company's bench strength is allowing us to reach our community goals more quickly and affordably."

"We needed a single technology partner who could provide a data exchange that would connect all parties. Healthvision provided the right kind of focus and commitment to make our vision a reality," stated Blair. "Healthvision will also build the interoperability layer to share data between different Electronic Medical Records (EMR) vendors -- a critical component to a CHC."

Taconic IPA and their CEO, John Blair, MD, are nationally recognized as Connected Healthcare Communities Leaders receiving grants from both eHealth Initiative and the National Department of Health and Human Services through an AHRQ Grant.

"Taconic is one of this country's outstanding examples of how a community initiative can leverage a Health Information Networking Infrastructure to improve the quality and lower the cost of healthcare," stated Scott Decker, CEO for Healthvision.

"We are enthusiastic to have been chosen as the primary technology partner to help Taconic reach their connectivity vision. We have been building connected communities for more than five years and through our Taconic partnership we have been able to demonstrate that we can build a connected community cost effectively as well as dramatically reduce the implementation time. We are confident that we will be able to provide a model that can be emulated by similar communities around the country," Decker said.

Taconic's Connected Community strategy uses a combination of Healthvision's infrastructure and application solutions to provide one of the most innovative Electronic Health Record (EHR) solutions in the industry today. The primary component is the data exchange, or connectivity infrastructure, that connects hospitals, reference labs, pharmacies, payers, employers, physicians and patients. Other components include key application systems, codified data viewing from multiple disparate systems, portal tools and a shared electronic health record at the community level.

Healthvision has a wealth of experience in planning, building and running similar health information networks for health systems and communities across the country. Healthvision's application service provider (ASP) model permits faster implementations and overall lower cost solutions than traditional healthcare technology products.

"After thoroughly searching the market and all the available options, Healthvision was the only company we found who could show us that these systems were working and provided us with the confidence that they could grow along with us over the next five years," said Blair.

About Taconic IPA

The Taconic IPA is a 2300-member physician group at the forefront of technology and pay-for-performance incentives to increase the quality and cost effectiveness of care provided to their patients and the community.

Their mission is dedicated to optimizing the value of medical services while maximizing physician satisfaction. Sustaining the connected healthcare community will be the responsibility of MedAllies who will focus on implementation, physician deployment, governance and ongoing funding.

About Healthvision

Healthvision creates Connected Healthcare Communities by helping market leaders quickly and cost-effectively plan for and deliver patient-centric information via shared information exchanges. Healthvision's capabilities cover the spectrum of needs ranging from a suite of strategic consulting services to web-based infrastructure and applications -- all designed to enhance decision making and effectiveness. The Healthvision e-Health Interoperability Platform and applications improve access to clinical information and enhance coordination and collaboration of care.

The company's Web-based infrastructure, e-healthSOURCE, is the most widely used in the industry, hosting more than 7.5 million unique patient records. Additionally, more than 350 healthcare organizations use the company's solutions to make health care easier for their key audiences - a

number that represents more than 23,000 clinicians (including 11,000 physicians), thousands of patients and millions of consumers. A privately held company, based in Irving, Texas, Healthvision was formed in July 1999. For more information, visit www.healthvision.com.

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